



INSTITUTE OF
CHARTERED
SHIPBROKERS

NOVEMBER 2021 EXAMINATION SESSION
WEDNESDAY 17th NOVEMBER 2021 – AFTERNOON

SHIPPING BUSINESS

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. The letter of credit for the cargo is about to expire and the cargo has still to be loaded on board the ship. The charterer asks you, the shipowner, to sign and stamp the Bills of Lading for today's date, even though the cargo will only be loaded in two days' time.

What are the dangers and how would you respond to this request.

2. Discuss the functions, aims and origins of **FOUR** of the following:
 - i. BIMCO
 - ii. International Chamber of Shipping
 - iii. Intertanko
 - iv. FIATA
 - v. UNCTAD
 - vi. IACS
3. There are a number of ways in which maritime fraud can be committed. Name **THREE**, giving examples and the measures you could take to ensure your company does not become a victim.
4. Identify the main functions of a Bill of Lading in the purchase, loading, sale and delivery of a cargo of steel coils. What are the usual problems associated with the movement of this product and how the Bill of Lading can support this commercial trade of goods.
5. Public Limited companies are obliged by law to publish annual accounts of the company's financial position. What are these financial statements and what are their functions?

PLEASE TURN OVER

6. Coal is a major commodity traded around the globe. Discuss the types of vessels used to transport this cargo and the hazardous and precautions to be taken.

Using the world map provided, show load ports in Australia and **TWO** possible discharge ports, considering the current trade embargo on Australian coal.

7. Discuss the role of a ship management company and the challenges that they have faced over the last 18 months due to the impact of COVID 19.
8. A seller of goods will wish to ship CIF whilst a buyer will wish to buy FOB. Explain **BOTH** of these terms, the reason for this statement and what the advantages and disadvantages are to each party.